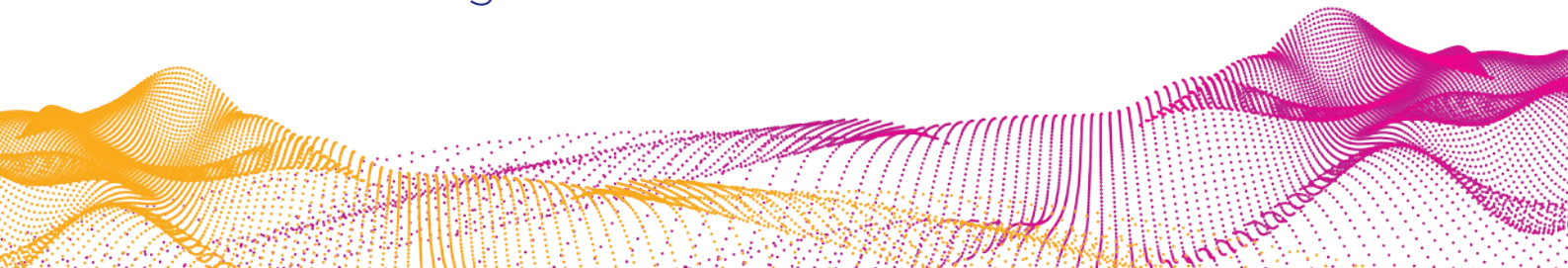


# MARINE AND ENERGY TRAVEL



goodtravel   
management



Getting people in place safely.  
On time. On budget.



”

We're not just a travel management company that knows a bit about marine and energy travel, our parent company; the John Good Group, has colleagues in 42 countries and provides crew transfer and liner agency services to some of the world's most respected ship owners.

This insight into the world of shipping and vessel ownerships gives us a unique perspective into just how critical effective crew movement is because we have to do it for ourselves.

## Kevin Harrison

Managing Director



## What we do

Since 1833, our group of companies has been highly regarded in the Maritime and Travel sectors with award-winning divisions in Shipping, Logistics, Warehousing and Distribution, Leisure and Corporate Travel.

For those with marine and energy travel requirements, this means we understand exactly how important it is to have a knowledgeable and reliable partner you can trust to safely move your people from one place to another, on schedule and in a cost-effective manner.



**24-HOUR  
SUPPORT**



**SPECIALIST  
TEAM**



**COMPETITIVE  
PRICING**



**MARINE &  
ENERGY FARES**



**VISA  
MANAGEMENT**

# Looking after your people

Our expert team puts cost effectiveness, flexibility and safety at the heart of our service.

With extensive experience in managing the complex global travel needs of companies working within the Marine and Energy sectors, our team understands the importance of making time critical connections happen while keeping to budgets.

Our professionally trained teams are available 24 hours a day to take care of all your travel requirements, from taxis and trains to hotels and planes, giving you complete peace of mind that every step of the journey is smooth and hassle free.

92%

Staff Retention

99%

Customers would recommend us

99%

Service level achievement

99%

Customer satisfaction



We always receive a prompt response to our enquiries, with clear set-out quotes, competitive prices and alternative options saving us both time and resource.

**Geoff Rafferty**

CEO, NOF Energy



184  
YEARS

EXPERIENCE IN  
THE MARITIME &  
TRAVEL SECTORS

## Keeping your business moving

As experienced liner agents, we know the implications of late arriving crew or travel delays that impact your schedule. If you're responsible for crew or team movement, you need assurance that your travel partner will always deliver, because if they don't, it will affect your business profit and productivity.

Our marine & energy travel service gives our customers this peace of mind by ensuring they don't give travel a second thought because they know we've got it covered every time, whether it's travel arrangements, passport renewals, visa applications or health and travel advice.

Our support doesn't end there, however, as experienced freight forwarders and an IATA Dangerous Goods Regulated Agent, we can assist with much more than travel related queries, such as shipping of spare parts or equipment to keep your business moving.



**Bookings can be made**

Phone | by Email | Online (24 hours a day).

# Global marine and offshore fares

Due to the shipping and energy industries' unpredictable nature, marine and energy fares were created to offer discounts and enhanced flexibility to make air travel more manageable.

These special fares are available to personnel travelling to work onboard ships, rigs and wind farms such as those listed opposite.

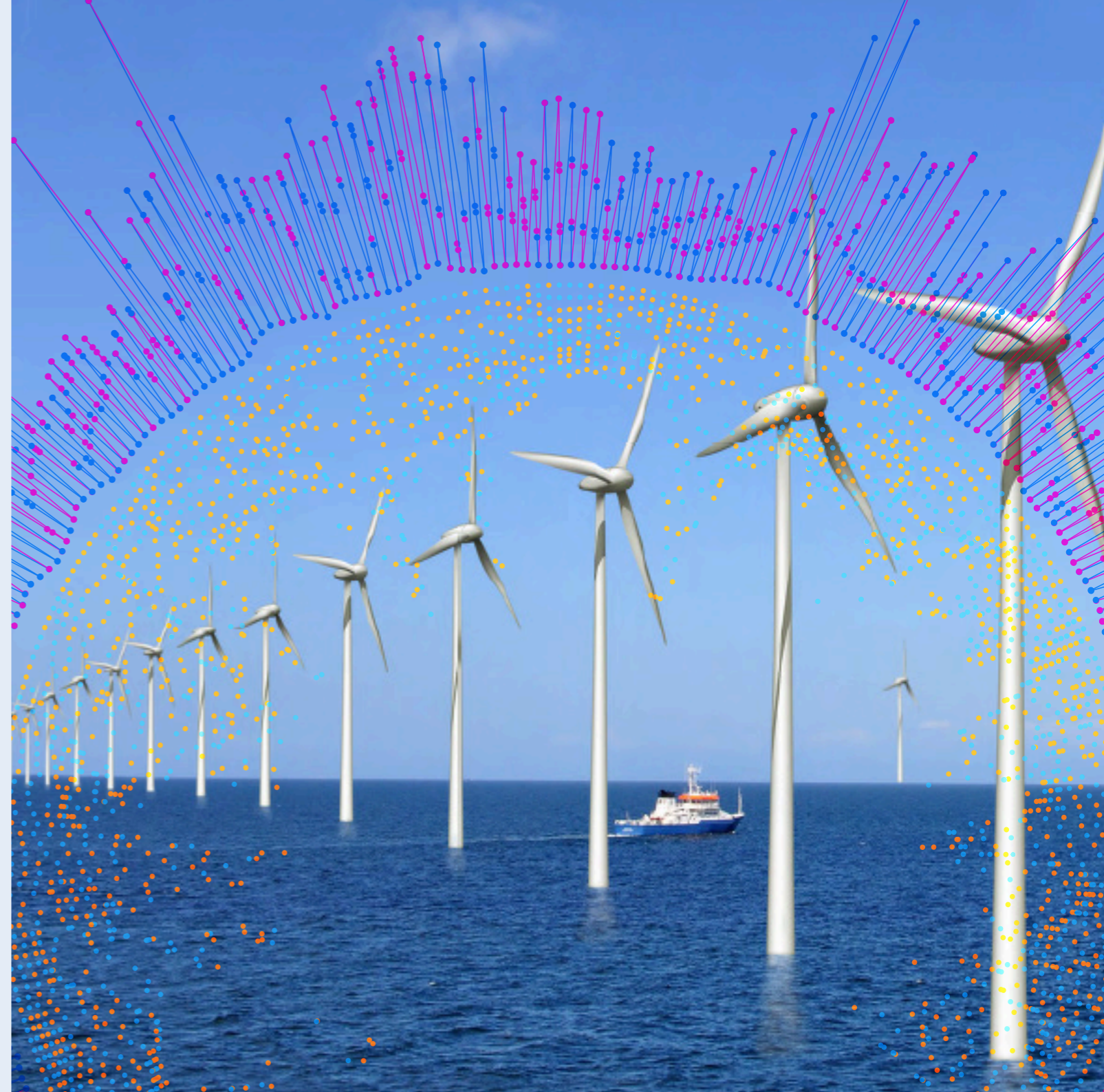
We hold Preferred Supplier status with all the major airlines to provide Marine and Offshore fares to our eligible customers.

Our Global Marine and Offshore fares offer savings, flexibility and additional luggage allowance, however, we'll always compare these to low-cost carriers and our own in-house discounted fares to make sure you're getting the best deal.

We also offer a broad range of discounts on travel products like rail tickets, car hire, ferries, airport lounges and airport parking.

## Those eligible for **marine and energy** fares include:

1. Ship Owners and Managers
2. Crewing Agents
3. Marine Engineers
4. Ship Surveyors
5. Salvage Operators
6. Cruise and Ferry Operators
7. Port Authorities
8. Drilling Crew
9. Diving Teams
10. Catering Crew
11. Tug and Pilot Operators
12. Exploration Teams
13. Superyacht Captains and Crew
14. Marine Electricians
15. Marine Technicians
16. Support and Supply Operators
17. Geologists





## Cost effective hotels

We book accommodation worldwide, generating savings through our multichannel hotel content. We create savings by giving our customers access to the unrivalled buying power of the Uniglobe Group, which results in significant discounts on hotel rates around the world. However, we also check prices with Internet sites offering distressed stock such as Laterooms.com and Expedia.co.uk, to ensure we deliver value with every single booking.

We also arrange flexible payment solutions such as payment on arrival, pre-paid or full charges billed back to your account with Good Travel Management.

AMADEUS

 Expedia

hotel.de

gta   
powering  
global travel

 easytobook

 Late  
Rooms  
.com

 Premier Inn

 Travelodge

 CONFERMA

 RadiusTravel

## Complete Visibility

Our marine and energy travel service gives our customers complete peace of mind that their travel requirements are taken care of, but it also means they gain full visibility of their travel activity and budget.

With real-time analytics, strategic account management, traveller tracking and crisis management, you can be sure that your people are looked after while your travel budget is optimised to deliver value with every booking.



**Customisable dashboards**

**Multi-level drill-downs**

**Data export facilities**

**Real-time and on-demand access**

**Back load of historic data**



The marine industry works at a frenetic pace that requires a different approach to standard travel management services, yet most specialists only cater for larger customers.

Our marine and energy solution fills a gap in the market that delivers much-needed specialist support for small to medium sized marine, renewables and energy companies.

**Wayne Durkin**

Head of Sales & Account Management



Talk to us to find out how we make  
managing and booking marine and  
energy travel better for everyone.



**HEAD OFFICE ADDRESS**

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