



**TRAVEL
MANAGEMENT
YOUR WAY
ON YOUR TERMS**

SETTING EXCELLENCE AS OUR STANDARD



**crystal
corporate**

Global Travel Management



ABOUT US

Crystal Corporate is an independent travel management company and part of the Moresand Group, one of the UK's largest independent travel companies, with a trading history spanning some 30 years. The business grew from a small office in Oxford Street, London with just 3 staff, to one that today employs 1000 staff globally.

We are a global company with a local reach. With offices in London, New York, India and Sri Lanka, we provide global travel management services which span Europe, The Middle East, Africa, Asia, The Americas and Australia.

We take pride in developing relationships built on understanding and trust, not only with our clients, but also with our supply chain of partners in the airline, hotel, travel and tourism industries.

We are not led, but are leaders in what we do. Our company has won numerous travel and business industry awards which serve to drive us further in achieving the best results for our clients. These include the Virgin Atlantic 'Best Travel Agency' award and the Plimsoll 'Business Excellence' award. In 2013, we were proud to be included in London Stock Exchanges landmark report on the 1000 companies to inspire Britain. We were also featured in the Investec Mid-Market 100, which seeks to recognize organisations which "form the foundation of the UK economy".

We use all major GDS travel systems to search and procure the best possible fares for our clients and source some of the best non GDS fares content from our global chain of suppliers using our own in-house travel technology. Our global buying power is in the region of £4.2B and being part of the Uniglobe consortia group allows us to offer clients the best deals in business travel globally.

We are dedicated to providing excellence to the SME market, offering integrated service based on years of knowledge combined with travel technology. Our clients are offered a dedicated in-house team to deal with their business travel as opposed to overseas call centres, as well as an option to book online using our very own online booking tool saving you time, money and reducing your booking fees.

We deliver personal tailormade travel plans and strongly believe that one box does not fit all. Our philosophy is simple, 'Travel management your way, on your terms', hence we do not tie you into any fixed contracts, giving you total control over your business travel spend. If you are looking for a TMC that listens, then why not contact us for a free consultation?

WHAT WE OFFER

At Crystal Corporate we have put together the services which we think will enhance the traveller's experience and deliver value for money travel. Whether you are looking for a fully managed travel program or you would like to book your own travel, we have the tools to do both.

Offering SME's value for money travel with our negotiated GDS fares and non GDS fares. Through our own and global consortia buying power of £4.2B, we deliver on price and availability.



Fully Managed Travel

- In house team
- Online booking tool
- Client portal
- Automated approval book



Traveller Tracking

- Track your staff whereabouts
- Locations booked using our booking software



Travel Risk Management

- Automatic Alerts
- Email or Text Alerts



Mobile Phone App

- Itinerary alerts, if your flight changes
- Itineraries direct to your mobile phone



Ancillary Services

- Private jet hire
- Limousine & Chauffeur driven cars



Conference & Events

- Fully integrated event package
- Small or large groups
- Hotel or venue specific



Value For Money

Offering SME's value for money travel with our negotiated GDS fares and non GDS fares through our own and global consortia buying power of £4.2B can we deliver on price and availability

Key Points - Smart Technology

We aim to make the use of our technology easy and understandable. We have integrated many of our booking processes into our online software, resulting in better response times and a more cost effective experience, making seamless journeys effortless.

- **Online Booking Tool** - Crystal Corporate staff use the same online booking tool that we offer to our clients and we are confident that our software delivers speedy quotes. With access to all the GDS systems, it incorporates global content and availability for fares, as well as a number of specially negotiated deals that we have in place with our airline partners. Our non GDS content can be booked through the same online booking tool again, giving you access to some of the best hotel rates and car hire offers.
- **Mobile Phone App** - Downloadable software to either an android or IOS phone, our app delivers your flight itineraries and keeps you up to date if anything changes with your flight.
- **Traveller Tracking** - Our in-house software locates staff based on bookings that have been made using our travel systems. Most companies have a corporate responsibility to know where their staff are if they are on overseas business. Our traveller tracking technology is simple to use and is based on bookings made using our GDS system. We can then locate the traveller's last known point in the booking itinerary. Should this person need to be contacted, an alert can be sent via an SMS or email message in the event of an emergency or disaster.
- **Crystalogix** - Reporting your travel spend periodically can be important to your business. We have made travel reporting data more fun, allowing you to run your own reports any time using our Crystalogix software platform. It's fast and to the point, with dashboard information to make it easily digestible to read. The software has drilldown functions detailing all the important numbers that make up the charts and graphs. We think it is the best MI travel reporting software on the market today.

Corporate Social Responsibility & The Environment

Most progressive companies support good business practices and at Crystal Corporate we take our responsibilities seriously. As an employer, we are keenly aware of the impact the travel industry can have on the environment. We take proactive steps with our staff and our chain of supply to reduce our footprint. We take seriously the issues surrounding our environment and encourage our own staff to be mindful of these too. We work alongside charities, including PlasticOceans, to help support initiatives to reduce our negative impact on the world. We offer our clients help to understand their travel footprint by working out just how much CO2 is being produced.

We are an equal opportunities employer where diversity is of great importance to us, giving all our staff the full support and opportunity to reach their goals. In order to attract the right staff, we are proud to be a fully inclusive cultured business, inviting a diverse workforce which we believe offers the very best talent to all our clients.

CONTACT US

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